

Greece, Corfu Island – Charter Price List 2020

Gross prices in EUR incl. VAT - Valid from 01.02.2020



Asterion Sailing B.V.
Boomberglaan 71C
1217 RP Hilversum
Netherlands
Tel: +30 697 426 04 40
+31 64 07 11301
Email: info@asterion-sailing.com
Website: www.asterion-sailing.com

Type	Name	Built	Cab/WCs	1.01- 23.05	23.05- 20.06	20.06- 25.07	25.07- 15.08	15.08- 3.10	3.10- 31.12	Non-refundable fee / Security deposit
Nautitech 46 fly		2020	4+2 / 4	Available from 11.07		7'950	9'500	7'950	5'600	n/a / 4'000
Bavaria Cruiser 56	Minoas	2016	5 +1 / 3	3'500	4'950	5'950	7'450	5'950	3'500	500 / 3'200
Bavaria Cruiser 51	Ramnous	2015	5 or 4 / 3	3'000	3'950	4'950	5'450	4'950	3'000	500 / 2'800
Bavaria Cruiser 46	Delos	2016	4 or 3 / 3	2'500	3'450	3'950	4'450	3'950	2'500	450 / 2'400
Bavaria Cruiser 45	Jason	2011	4 / 3	2'000	2'950	3'450	3'950	3'200	2'000	450 / 2'400
Bavaria Cruiser 45	Priamos	2010	4 / 3	2'000	3'100	3'450	3'950	3'200	2'000	450 / 2'400
Bavaria Cruiser 40	Ersi	2012	3 / 2	1'650	2'000	2'450	2'950	2'450	1'650	420 / 2'000
Bavaria Cruiser 40	Ikaros	2011	3 / 2	1'650	2'000	2'450	2'950	2'450	1'650	420 / 2'000
Bavaria Cruiser 38	Andromeda	2008	3 / 1	1'500	1'750	1'950	2'450	1'950	1'500	420 / 2'000

Discounts	Asterion repeating customers	5%
	2 week booking	5%
	Early booking – booking confirmed up to 31.01.2020	10%
	Early sailing – charters up to 27.06 – applicable only for monohulls	5%
	Maximum discount	15%
Final Cleaning (Compulsory)	3 cabins	EUR 100
	4 cabins	EUR 120
	5 cabins	EUR 140
	5 +1 cabins + Catamaran	EUR 170
Extras (Included in the price)	Dinghy and outboard engine	Included in the price
	Unlimited free of charge berthing in Corfu, Gouvia marina	Included in the price
Extras (At additional charge)	Bavaria Cruiser 56 : Generator - A/C	EUR 200 per charter
	Nautitech 46 FLY – Generator – A/C – Water maker	EUR 300 per week
	Skipper (requires own cabin) – subject to availability	EUR 180 per day + provisions
	Advanced provisioning	EUR 10 plus value of the goods
	WIFI	Upon request
	Airport shuttle service	Upon request
	Extra set of Linen & Towels	EUR 10 per person
	Safety Net	EUR 250 / EUR 300 for catamaran
	Gennaker and gennaker gear (for 46 ft, 51ft and 56ft)	EUR 400 per week
	Conversion of double front cabins to one owner cabin (for 46 and 51)	EUR 200
	Automatic life vests	EUR 14 per item / week
	SUP board and equipment	EUR 80 per week
Outboard upgrade 15hp (for Bavaria 56 Cruiser & Nautitech 46 fly)	EUR 150 per week + o/b fuel	

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- Payment instructions: 50% upon booking confirmation and 50% 4 weeks before beginning of charter if booking is done more than 6 weeks before beginning of charter, otherwise 100% is payable upon booking confirmation. All extras will be invoiced and are payable per bank transfer.
- Cancelation policy: - If cancelled less than 6 weeks prior to the charter period, 100% of the Charter Freight is due
- If cancelled between 6 and 12 weeks prior to the charter period, 50% of the Charter Freight is due
- If cancelled more than 12 weeks prior to the charter period, 25% of the Charter Freight is due
We can refund the said deposits if we succeed in letting the Yacht to another Charterer for the same period and under the same conditions.
- Payment details: Account holder: Asterion Sailing B.V.
IBAN: NL81 ABNA 0545 8226 61
BIC: ABNANL2A
- VAT: As stipulated by Greek Law, Value Added Tax is collected by the Ship Owner from of the Charterer on behalf of the Greek Tax Authority. Currently, the applicable VAT rate is 24% of 50% of the charter price for charters with a duration exceeding 48 hours. Our offered prices include the currently applicable VAT rates. The Charterer shall at all times be liable to pay the VAT amount applicable by Law to the Ship Owner at the time the charter ends.