

CHARTER PRICE LIST 2019

Figures in EUR incl. VAT - Corfu, Preveza, Athens - Effective from 31.10.2018



Asterion Sailing B.V.
Baars 29
1261 PD Blaricum
Netherlands
Tel: +30 697 426 04 40
Email: info@asterion-sailing.com
Website: www.asterion-sailing.com

Type	Name	Built	Cab/WCs	01.01- 25.05	25.05- 22.06	22.06- 27.07	27.07- 17.08	17.08- 31.08	31.08- 05.10	05.10- 31.12	Non-refundable fee / Security deposit
Cruiser Bavaria 56	Minoas	2016	5 +1	3'900	5'250	6'850	8'350	5'350	6'850	3'900	500 / 3'200
Cruiser Bavaria 51	Ramnous	2015	5 or 4 / 3	3'100	3'950	5'000	5'800	3'950	5'000	3'100	500 / 2'800
Cruiser Bavaria 46	Delos	2016	4 or 3 / 3	2'600	3'400	4'350	4'800	3'400	4'350	2'600	450 / 2'400
Cruiser Bavaria 45	Jason	2011	4 / 3	2'450	3'100	3'750	4'500	3'100	3'750	2'450	450 / 2'400
Cruiser Bavaria 45	Priamos	2010	4 / 3	2'450	3'100	3'750	4'500	3'100	3'750	2'450	450 / 2'400
Cruiser Bavaria 40	Ersi	2012	3 / 2	1'750	2'350	2'850	3'300	2'350	2'850	1'750	420 / 2'000
Cruiser Bavaria 40	Ikaros	2011	3 / 2	1'750	2'350	2'850	3'300	2'350	2'850	1'750	420 / 2'000
Cruiser Bavaria 38	Andromeda	2008	3 / 1	1'350	1'600	2'050	2'350	1'600	2'050	1'350	420 / 2'000

Discounts	Asterion repeating customers	5%
	2 week booking	5%
	3 week booking	10%
	Early booking – booking confirmed up to 31.12.2018	10%
	Maximum discount	15%
Final Cleaning (Compulsory)	3 cabins	EUR 100
	4 cabins	EUR 120
	5 cabins	EUR 140
	5 +1 cabins	EUR 170
Extras (Included in the price)	Dinghy and outboard engine	Included in the price
	Unlimited free of charge berthing in Corfu, Gouvia marina	Included in the price
	Generator and A/C (where applicable)	Included in the price
Extras (At additional charge)	Skipper (requires own cabin) – subject to availability	EUR 160 per day
	Advanced provisioning	EUR 10 plus value of the goods
	WIFI	EUR 15 per Gb of data
	Airport shuttle service	Upon request
	Extra set of Linen & Towels	EUR 7 per person
	Safety Net	EUR 200
	Gennaker and gennaker gear (for 46 ft, 51ft and 56ft)	EUR 400 per week
	Conversion of double front cabins to one owner cabin (for 46 and 51)	EUR 200
	Automatic life vests	EUR 14 per item / week
SUP board and equipment	EUR 80 per week	

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Payment instructions: 50% upon booking confirmation and 50% 4 weeks before beginning of charter if booking is done more than 6 weeks before beginning of charter, otherwise 100% is payable upon booking confirmation. All extras will be invoiced and are payable per bank transfer.

Cancellation policy: - If cancelled less than 6 weeks prior to the charter period, 100% of the Charter Freight is due
 - If cancelled between 6 and 12 weeks prior to the charter period, 50% of the Charter Freight is due
 - If cancelled more than 12 weeks prior to the charter period, 25% of the Charter Freight is due
 We can refund the said deposits if we succeed in letting the Yacht to another Charterer for the same period and under the same conditions.

Payment details: Account holder: Asterion Sailing B.V.
 IBAN: NL81 ABNA 0545 8226 61
 BIC: ABNANL2A

VAT: As stipulated by Greek Law, Value Added Tax is collected by the Ship Owner from of the Charterer on behalf of the Greek Tax Authority. Currently, the applicable VAT rate is 24% of 50% of the charter price for charters with a duration exceeding 48 hours. Our offered prices include the currently applicable VAT rates. The Charterer shall at all times be liable to pay the VAT amount applicable by Law to the Ship Owner at the time the charter ends.

Equipment

<i>Navigation</i>	Touch-screen GPS plotters in steering wheels or cockpit tables and chart tables. VHF with AIS
<i>Electrical</i>	Victron Multiplus inverters 1400Watt or 2300Watt Sunware solar panels USB charging hubs in each cabin Upgraded battery packs
<i>Anchor</i>	Upgraded anchors Extra-long anchor chains
<i>Miscellaneous</i>	Nespresso machine Bluetooth soundsystem Electrical toilets with sanitisers Quality bed linen, towels and floor mates Cooling fans in each cabin

Bavaria Cruiser 56 "Minoas" 2016 <ul style="list-style-type: none"> Webasto airco/heating in each cabin Complete instrument refit 2017 Garmin Radar 18' Windlass upgrade to 1700 W 7 kw Kohler generator Gennaker at an extra charge Additional gennaker upgrade winches Arch with dinghy davits Hydraulic gangway + remote control Teak in cockpit and bathing platform Automatic shower drains Rib with 15 hp outboard engine / outboard davit 	Bavaria Cruiser 51 "Ramnous" 2015 <ul style="list-style-type: none"> Two front cabins, convertible to one cabin at a charge Gennaker at an extra charge Windlass upgrade to 1700 W Additional 110 AH alternator Additional and upgraded gennaker winches Teak in the cockpit and bathing platform 150 lt additional water tank Automatic shower drains Rib with 6hp outboard engine Outboard davit 	Bavaria Cruiser 46 "Delos" 2016 <ul style="list-style-type: none"> High tech full batten sail upgrade with lazybag system and 1 line reefing Teak in cockpit and bathing platform Two front cabins, convertible to one cabin at a charge Gennaker at a charge Rib with 6hp outboard engine / outboard davit 75 hp engine power upgrade from 55hp Webasto heating system in each cabin Additional 110 AH alternator Upgraded and additional gennaker winches 150 l additional water tank Automatic shower drains
Bavaria Cruiser 45 "Jason" 2011 <ul style="list-style-type: none"> Complete instrument refit 2017 New sails 2017 New teak 2018 Rib wit 6 hp outboard engine / outboard davit 	Bavaria Cruiser 45 "Priamos" 2010 <ul style="list-style-type: none"> Complete instrument refit 2017 New interior floor (Oceanline) in 2018 Rib with 6 hp outboard engine / outboard davit 	Bavaria Cruiser 40 "Ikaros" 2011 <ul style="list-style-type: none"> Brand new 2017 sails 55 hp engine, upgrade from 40 hp Complete instrument refit 2017
Bavaria Cruiser 40 "Ersi" 2012 <ul style="list-style-type: none"> Brand new 2017 sails 55 hp engine, upgrade from 40 hp Complete instrument refit 2017 	Bavaria Cruiser 38 "Andromeda" 2008 <ul style="list-style-type: none"> 2018 new 40 hp engine - Complete instrument refit 2019 new sails Salon refit in 2017 	